

Agenda – Draft/ Subject to Change

(Last updated 1/21)

Growing Northwest Michigan's Share of Defense Contracts January 24, 2019

8:30 am to 9:00	Registration and Networking
9:00 am to 9:30	Introduction & Welcome - <i>Cathy Fairbanks, Networks Northwest</i> Preview of breakout sessions
9:30 am to 10:00	Selling to the DOD - <i>PTAC</i>
10:00 am to 10:15	Break & Networking. Resource tables open
10:15 am to 11:45	Interactive Panel Discussion with Q&A <i>Navy, Army Corps of Engineers, TARDEC, Air Force, TACOM, Moran Iron Works</i> <i>Arveice Washington, Deputy Director, Navy Office of Small Business Programs</i> <i>Beth White, Army Corps of Engineers, Deputy Small Business Programs Rock Island District</i> <i>Brandon Pender, Army TARDEC, Assistant Chief of Staff External Business Office</i> <i>MSGT Steven Stocking, Air Force</i> <i>Marie Gapinski, Army TACOM, Director Office of Small Business Programs</i> <i>David Kronberg, Chief Executive Officer, Moran Iron Works</i>
11:45 am to 12:15	SBIR/STTR/OTA Success Stories <i>Rob Cooke, GreenForces, LLC</i> <i>Keith Johnson, ThermoAnalytics Inc.</i>
12:15 pm to 12:45	Pizza & Networking Concurrent: B2B Tech Talks - <i>Attendees have 3 mins to pitch to audience</i>
12:45 pm to 2:30	Concurrent Breakout Sessions Session 1 Defense Cybersecurity Assurance Program, <i>Ashlee Breitner, Univ of Mich Economic Growth Institute</i> Session 2 SBIR/STTR Programs - <i>Jerry Hollister, BBCetc</i> Session 3 Defense Industry Growth Program – <i>Elsa Finch, Networks Northwest</i> Resource tables open in Main Room
2:30 pm to 3:00	Networking/Resource tables & Agency reps available